

MACRO & MARKET
APRIL 2023

Business production and operations weakened VN-Index's correction

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# **MACRO APRIL 2023**

Business production and operations weakened

## **MACRO: MONETARY POLICIES**

| Nations                   | The US  | EU   | China  |
|---------------------------|---|--|--|
| Monetary policy           | Contractionary  | Contractionary   | Expansionary   |
| Operating interest rate   | 5.00%-5.25%   | 3.25%  | 3.65%  |
| Economic support programs | Finish the programs and move on to contractionary policy.   | Finish the programs and move on to contractionary policy   | <ul> <li>Keeping 1-year interest rate at<br/>3.65%; keeping the prime<br/>interest rate on a 5-year loan at<br/>4.3%.</li> </ul> |
| Macro highlights          | <ul> <li>GDP Q1.2023 increased 1.6% YoY.</li> <li>The Fed warned of stopping the plan to raise interest rates.</li> </ul> | <ul> <li>GDP Q1.2023 increased 1.3% YoY.</li> <li>The ECB has a target interest rate of 3.5%.</li> </ul> | <ul> <li>GDP Q1.2023 increased 4.5% YoY.</li> <li>PBOC signaled policy reversal to the direction of less expansion</li> </ul>    |



## **MACRO: GDP GROWTH IN ECONOMIC REGIONS**

| Nations   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | Q1.2023 | 2023(F) |
|-----------|------|------|------|------|------|------|------|------|---------|---------|
| The world | 3.4  | 3.3  | 3.7  | 3.6  | 2.9  | -3.1 | 6.1  | 3.4  |         | 2.5     |
| The US    | 2.7  | 1.7  | 2.3  | 2.9  | 2.3  | -3.4 | 5.7  | 2.1  | 1.6     | 1.1     |
| EU        | 2    | 1.9  | 2.6  | 1.8  | 1.6  | -6.4 | 5.4  | 3.5  | 1.3     | 0.6     |
| China     | 7    | 6.8  | 6.9  | 6.7  | 6    | 2.2  | 8.1  | 3    | 4.5     | 5.5     |



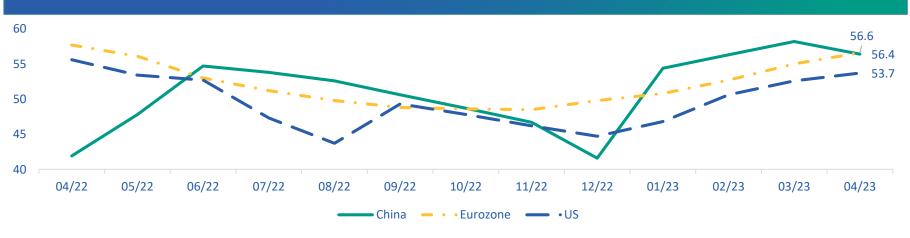
- Manufacturing PMI: Expanding in the US, contracting in Europe and China
- Services PMI: Expanding in all three economies.
- BSC assessment:
- ✓ In the US and Europe, the service sector is showing good recovery. In the US, the manufacturing sector improved compared to the previous month thanks to increases in new orders, mainly from domestic consumption.
- ✓ In China, the demand for export goods decreased and the uneven recovery of the economy (retail recovered but the real estate industry was still gloomy,...) were the reasons why the manufacturing sector declined in April, despite the loosening of monetary policy and the continuous introduction of economic support packages.

## MACRO: CHINA'S ECONOMY RECOVERY UNEVENLY





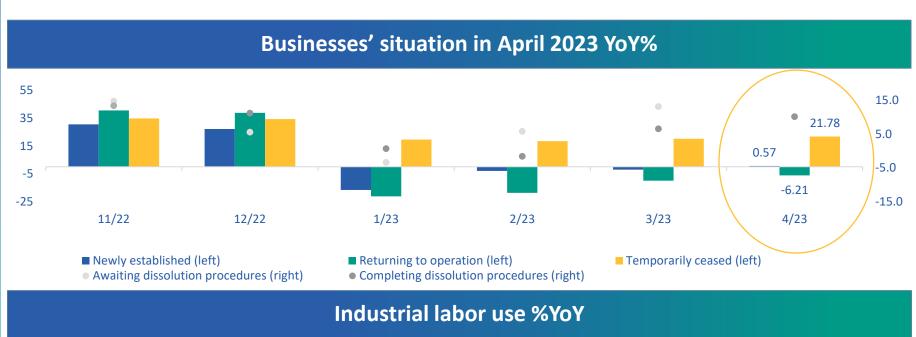
### **Services PMI**

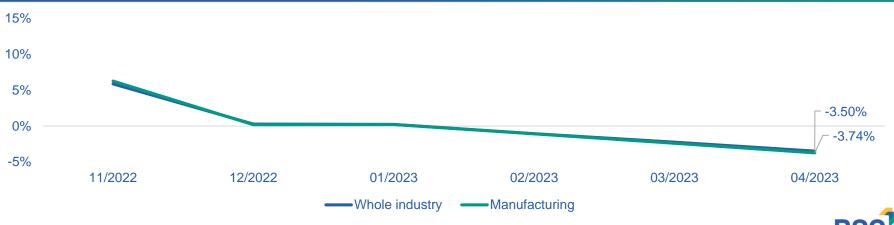




- 04M.2023, the number of newly registered businesses +0.57% YoY, while the number of businesses returning to operation -6.2% YoY. On the other hand, the number of temporarily ceased businesses, businesses that completed procedures dissolution all Especially, the increased. number of temporarily ceased businesses increased by more than 30% over the same period.
- 04M.2023, registered capital of enterprises decreased by nearly 30% over the same period.
- ❖ The use of industrial labor in the whole industry also decreased by -3.50% YoY (processing and manufacturing -3.74% YoY). The momentum of the industrial labor use has been decreasing since September 2022.
- The decline in business activity of businesses continued prolonged. Domestic and international demand weakened, interest rates were still high, creating an unfavorable business environment.

## MACRO: THE BUSINESS SITUATION OF ENTERPRICES WEAKENED





Source: GSO, BSC Research

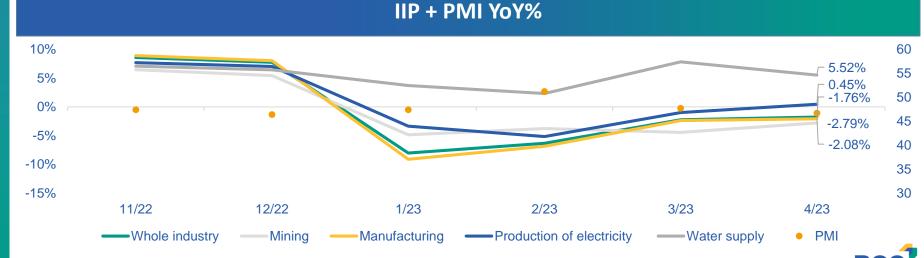
- 04M.2023, the total value of goods and services consumed reached 2 quadrillion VND, increased +12.77% YoY. The growth rate of domestic consumption is showing a slowdown.
- Production activities had negative growth in the first 4 months of 2023
- The PMI index in April 2023 was 46.7 points, down from 47.7 points in March.
- Vietnam's production activity continued to weaken in April. Total new orders and new export orders fell for the fourth consecutive month, resulting in decreases in business purchases and employment. Furthermore, businesses were forced to lower the selling price to stimulate demand.

Source: GSO, BSC Research

## **MACRO: PRODUCTION ACTIVITIES WEAKENED**

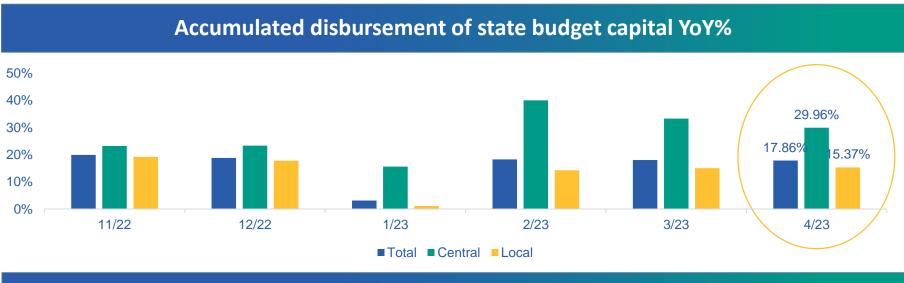
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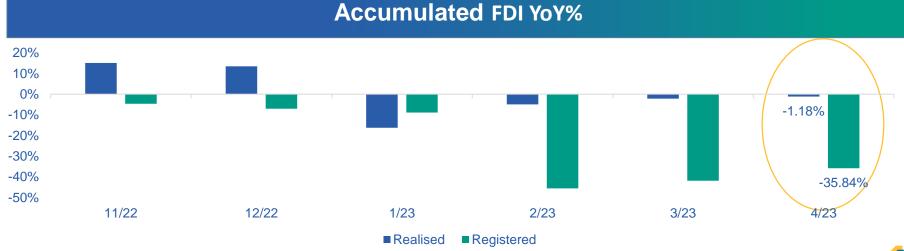




- ❖ 04M.2023, state budget disbursement +17.86% YoY (equivalent to 131.16 trillion VND, or 19% of the plan in 2023).
- ♦ 04M.2023, realized FDI -1.18% YoY, newly registered FDI +11.1% YoY, and additionally registered FDI -68.6% YoY.
- The disbursement of state budget funds still faces difficulties due to reasons: (1) Difficulty in the procedure; (2) Raw material prices fluctuate greatly; (3) The absolute value of the disbursement plan in 2023 is high (+22.04% YoY) while monetary policy has not had a spillover effect.
- Accumulating 4M2023, newly registered FDI capital has grown again, showing that FDI attraction activities were positive in April. However, investors are mainly small and medium sized. Capital flows of large investors need to be monitored in the future, especially when the Global Minimum Tax policy is expected to be applied from January 1, 2024.

## **MACRO: FDI IMPROVED**





Source: GSO, MPI, BSC Research

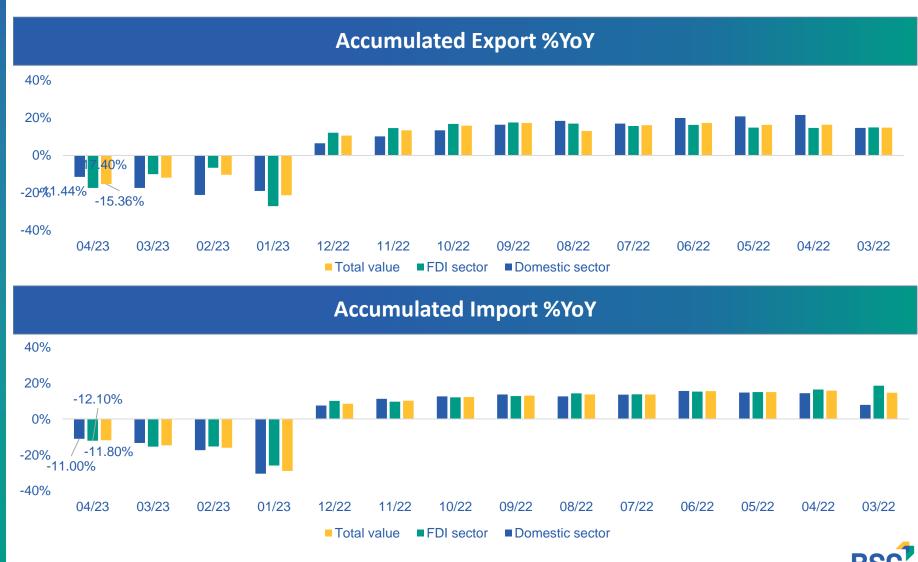


- Accumulating 4M2023, exports fell -11.8% YoY, while imports decreased -15.4% YoY. The trade surplus was estimated at 6.35 billion USD.
- The PMI index still shows signs of weakened import and export activities. The pressure from tightened global monetary policies has a significant impact on global consumption demand.
- With the economic growth slowdown in countries, particularly in consumer demand, BSC maintains a lower import-export forecast for 2023 in two scenarios as follows:
- Negative scenario: exports may decrease by -13.5% and imports may decrease by -16.7%
- Positive scenario: exports may decrease by -7.4% and imports may decrease by -9.3%.

Source: GSO, BSC Research

## **MACRO: IMPORT-EXPORT GROWTH DECREASED**

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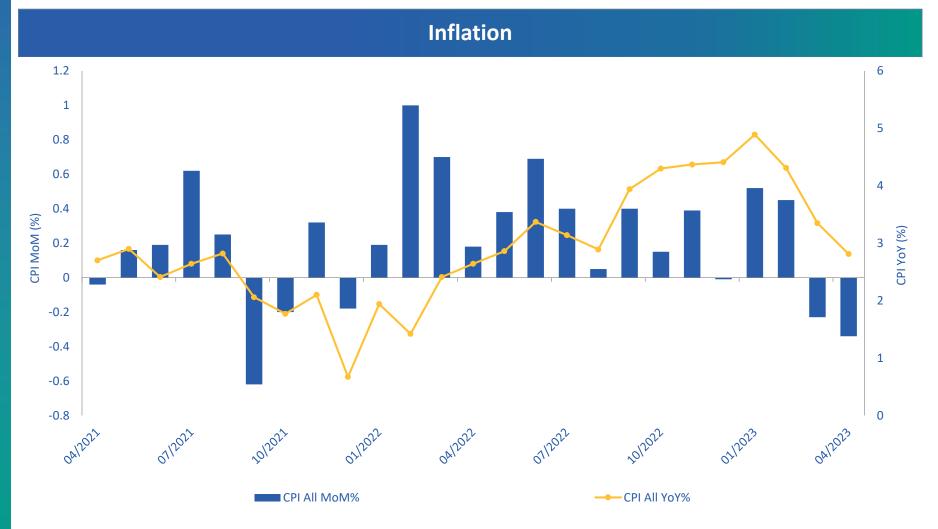
## **IMPORT-EXPORT MOVEMENTS: WEAK EXPORT**

| Export                         | %    | 03/22  | 04/22 | 05/22 | 06/22 | 07/22 | 08/22  | 09/22  | 10/22  | 11/22  | 12/22  | 01/23  | 02/23  | 03/23  | 04/23  |
|--------------------------------|------|--------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total (monthly value)          | 100% | 17.1%  | 25.5% | 27.2% | 20.7% | 9.8%  | 28.2%  | 10.3%  | 5.2%   | -8.9%  | -16.1% | -23.5% | 11.3%  | -14.4% | -17.3% |
| Cell phones and accessories    | 17%  | 42.4%  | 51.8% | 61.5% | 33.3% | -7.6% | 9.6%   | -12.4% | -5.2%  | -15.4% | -44.7% | 11.5%  | 9.2%   | -35.5% | -30.9% |
| Computers, electronic products | 16%  | 13.5%  | 14.7% | 15.2% | 24.7% | 6.7%  | 16.5%  | 7.9%   | 12.4%  | -12.4% | -9.7%  | -22.8% | 2.6%   | -7.5%  | -8.2%  |
| Textiles                       | 10%  | 12.1%  | 28.2% | 22.5% | 17.0% | 18.1% | 50.8%  | 19.6%  | 2.2%   | -5.0%  | -19.8% | -37.0% | 11.5%  | -14.0% | -23.9% |
| Machine and equipment          | 10%  | 4.2%   | 21.6% | 46.1% | 67.0% | 41.0% | 43.8%  | 40.3%  | 7.5%   | -7.8%  | -13.3% | -17.1% | 22.2%  | -2.0%  | -14.0% |
| Footwear                       | 6%   | 17.0%  | 17.4% | 7.1%  | 19.2% | 62.6% | 174.3% | 164.1% | 109.4% | 21.3%  | -4.4%  | -29.4% | 3.6%   | -22.0% | -10.9% |
| Import                         | %    | 03/22  | 04/22 | 05/22 | 06/22 | 07/22 | 08/22  | 09/22  | 10/22  | 11/22  | 12/22  | 01/23  | 02/23  | 03/23  | 04/23  |
| Total (monthly value)          | 100% | 14.8%  | 16.9% | 15.4% | 16.5% | 4.9%  | 13.6%  | 6.5%   | 6.8%   | -7.6%  | -13.7% | -22.1% | -8.4%  | -13.3% | -19.8% |
| Computers, electronic products | 24%  | 34.4%  | 32.7% | 24.0% | 17.4% | 10.0% | 2.6%   | -3.0%  | 0.2%   | -27.8% | -21.2% | -7.8%  | -9.4%  | -15.0% | -19.1% |
| Machine and equipment          | 14%  | -10.9% | -3.0% | -4.2% | 1.8%  | -4.5% | 3.4%   | 1.5%   | -4.0%  | -5.0%  | -11.4% | -30.3% | -4.1%  | 0.4%   | -14.7% |
| Cell phones and accessories    | 6%   | 48.2%  | 37.7% | 3.9%  | -1.4% | 4.9%  | -4.8%  | -13.0% | -0.8%  | -17.2% | -38.0% | -60.5% | -67.9% | -69.4% | -64.3% |
| Fabrics of all kinds           | 4%   | 15.8%  | 2.9%  | 5.9%  | -6.2% | -6.7% | 19.7%  | 14.1%  | -3.3%  | -13.4% | -20.1% | -32.8% | -17.7% | 0.9%   | -17.4% |
| Steels                         | 3%   | 5.3%   | -4.7% | 54.4% | 21.0% | 2.4%  | -9.0%  | -23.9% | -20.9% | -11.7% | -6.7%  | -51.0% | -27.7% | -6.2%  | -19.1% |



- CPI in April 2023 increased by +2.81% YoY, the average CPI in 04M2022 was 3.84%. The growth rate decreases due to:
- ✓ Petrol prices fell sharply over the same period when the world oil price was around the threshold of 70 USD/barrel.
- BSC maintains the end 2023 CPI forecast of 3.1% in positive scenario and 4.5% in negative scenario. Main assumptions:
- ✓ (1) The average price of Brent oil fluctuates around 70-90 USD/barrel.
- ✓ (2) The price of pork is in the range of 50-70 thousand VND/kg.
- Commodity prices showed signs of peaking at the end of the first quarter when core inflation was leveling off and decreasing slightly.

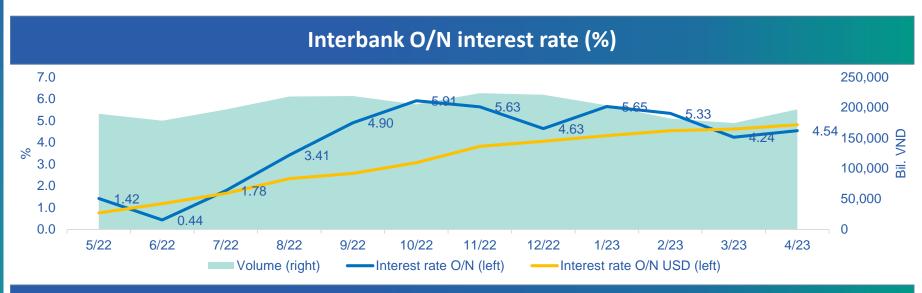
## **MACRO: INFLATION MOMENTUM STABILIZED**





- ❖ The average interbank O/N interest rate was 4.54% in April. At the end of March, credit increased by 2.06% YTD. In addition, T-bills saw a net injection of VND 64.9 thousand billion in April. The system liquidity is under pressure from USD.
- The core CPI rose +4.56% YoY in April. Core CPI has slowed down from an average of 0.4%/month to 0.13% in April. The signs of cooling down are clearly supporting SBV's move to take the lead in lowering interest rates recently.

### MACRO: INTERBANK INTEREST RATE INCREASED IN APRIL

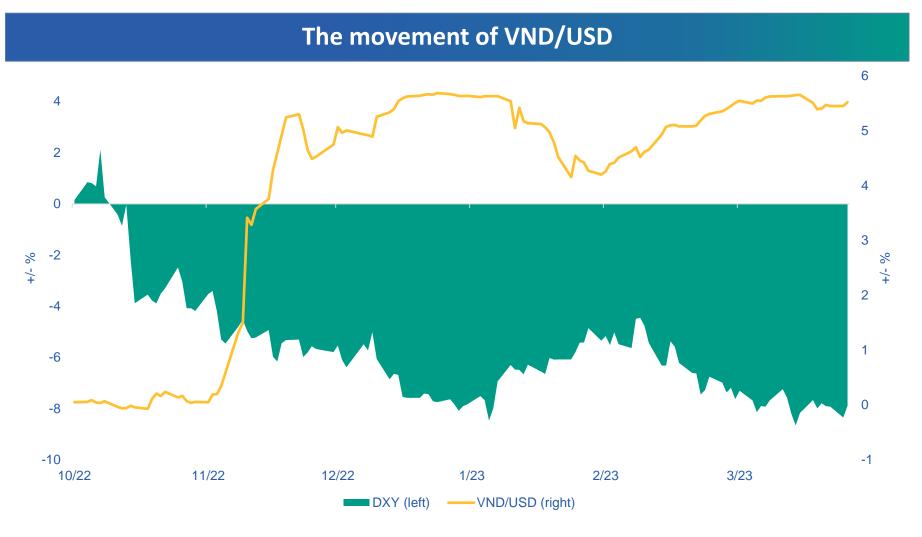


|         | ОМО        |            |             |                  |              |  |  |  |  |  |  |  |
|---------|------------|------------|-------------|------------------|--------------|--|--|--|--|--|--|--|
|         | Start date | End date   | Drawn value | Pumped value Net | pumped value |  |  |  |  |  |  |  |
| Week 10 | 06/03/2023 | 10/03/2023 | 124,881.99  | 95,623.96        | -29,258.03   |  |  |  |  |  |  |  |
| Week 11 | 13/03/2023 | 17/03/2023 | 34,238.39   | 86,704.95        | 52,466.56    |  |  |  |  |  |  |  |
| Week 12 | 20/03/2023 | 24/03/2023 | 2,118.67    | 215.50           | -1,903.17    |  |  |  |  |  |  |  |
| Week 13 | 27/03/2023 | 31/03/2023 | 0.00        | 0.00             | .00          |  |  |  |  |  |  |  |
| Week 14 | 03/04/2023 | 07/04/2023 | 0.00        | 4,398.93         | 4,398.93     |  |  |  |  |  |  |  |
| Week 15 | 10/04/2023 | 14/04/2023 | 986.48      | 66,781.34        | 65,794.86    |  |  |  |  |  |  |  |
| Week16  | 17/04/2023 | 21/04/2023 | 29,591.92   | 7,285.88         | -22,306.04   |  |  |  |  |  |  |  |
| Week 17 | 24/04/2023 | 28/04/2023 | 6,819.29    | 23,920.82        | 17,101.53    |  |  |  |  |  |  |  |

Source: Finnpro, SBV, BSC Research

- ❖ The value of the dollar remained at a low level in 2023. After April the bankruptcy of mid-sized banks in the US, the most recent one was the bankruptcy of First Republic Bank on May 1, 2023; US economic indicators Q12023 (GDP in only increased by +1.10% QoQ,...) are slowing down. The market is expecting that the Fed will take softer steps in operating monetary policy in the future.
- The USD/VND exchange rate has since remained stable in April.
- ❖ BSC assesses that the USD/VND exchange rate by the end of 2023 may fluctuate in the range of 23,900-24,400.
- The current foreign exchange reserves of Vietnam are estimated at about 94.76 billion USD, an increase of 2.33 billion USD compared to March 2023.

## **MACRO: EXCHANGE RATES STABILIZED**





# **MACRO PICTURE**

|                |                                  | 4/20 05/20 06/20 07/20 08/20 09/20 10/20 11/20 12/20 01/21 02/21 03/21 04/21 05/21 06/21 07/21 08/21 09/21 11/21 12/21 01/22 02/22 03/22 04/22 05/22 06/22 07/22 08/22 09/22 10/22 11/22 12/22 01/23 02/23 03   | 3/23 04/23  |
|----------------|----------------------------------|---|-------------|
|                | Retail Sales + Customer Services | 30% -3.90% -0.80% -0.40% -0.02% 0.70% 1.27% 2.03% 2.62% 6.42% 5.49% 5.10% 10.02% 7.58% 4.89% 0.69% -4.69% -7.11% -8.60% -8.72% -3.76% 1.26% 1.66% 4.44% 6.54% 9.69% 11.71% 15.99% 19.29% 21.00% 20.25% 20.50% 19.84% 19.95% 12.97% 13.80% 19.80% 19.80% 10.00%            | 87% 12.77%  |
|                | Retail Sales                     | 40% 1.20% 3.40% 3.60% 4.00% 4.80% 5.44% 6.22% 6.78% 8.65% 7.83% 6.84% 9.77% 7.83% 6.16% 3.19% -1.37% -3.38% -4.63% -4.35% 0.15% 4.35% 3.10% 5.76% 7.64% 9.83% 11.27% 13.69% 15.43% 15.78% 14.99% 14.75% 14.38% 18.15% 10.09% 11.4   | 40% 10.48%  |
|                | Hospitalisty                     | 60% -25.80% -18.10% -16.60% -16.40% -15.00% -14.70% -13.72% -12.97% -4.13% -4.30% -2.97% 10.14% 4.60% -2.68% -11.77% -19.77% -22.14% -23.76% -26.00% -19.32% -11.95% -1.76% 1.18% 5.15% 15.75% 20.89% 37.48% 48.11% 54.74% 51.84% 56.47% 52.53% 37.34% 31.57% 28.40% -12.40% -            | 44% 25.80%  |
|                | Travelling                       | 20% -54.10% -53.20% -55.40% -54.40% -56.30% -57.66% -58.60% -59.50% -62.18% -62.06% -60.08% -49.17% -48.22% -51.76% -58.81% -61.81% -63.95% -63.77% -63.00% -59.90% -35.65% -10.95% 1.86% 10.53% 34.70% 94.41% 166.13% 240.08% 294.87% 291.59% 306.52% 271.50% 113.43% 124.36% 119.80% 119.80% 10.53% 34.70% 94.41% 166.13% 240.08% 294.87% 291.59% 306.52% 271.50% 113.43% 124.36% 119.80% 10.53% 34.70% 94.41% 166.13% 240.08% 294.87% 291.59% 306.52% 271.50% 113.43% 124.36% 119.80% 119.80% 10.53% 34.70% 94.41% 166.13% 240.08% 294.87% 291.59% 306.52% 271.50% 113.43% 124.36% 119.80% 10.53% 34.70% 94.41% 166.13% 240.08% 294.87% 291.59% 306.52% 271.50% 113.43% 124.36% 119.80% 119            | 84%109.42%  |
| Accum-         | Other services                   | 20% -11.80% -7.40% -5.90% -5.70% -5.60% -5.70% -5.60% -5.40% -4.76% -4.03% 7.31% 3.00% 3.90% 14.95% 10.90% 4.38% -4.23% -13.65% -19.37% -22.56% -23.78% -16.83% -8.13% -5.87% -2.53% -0.61% 2.54% 5.56% 13.89% 24.23% 34.49% 36.46% 36.84% 36.39% 16.81% 16.19% 17.55% 12.55            | 59% 16.45%  |
| ulated<br>%YoY | Index of Industrial Production   | 80% 0.98% 2.80% 2.55% 2.16% 2.37% 2.74% 3.07% 3.35% 22.16% 7.35% 5.69% 9.96% 9.92% 9.27% 7.94% 5.56% 4.14% 3.31% 3.63% 4.76% 2.39% 5.38% 6.44% 7.51% 8.34% 8.73% 8.82% 9.44% 9.59% 9.01% 8.57% 7.76% -8.04% -6.32% -2.2% -1.2%            | 25% -1.76%  |
|                | Mining                           | 82% -8.07% -7.87% -7.81% -6.96% -7.40% -8.11% -7.13% -7.81% -6.96% -7.40% -8.11% -7.13% -7.81% -6.22% -11.00% -8.23% -5.66% -6.99% -6.00% -6.30% -6.24% -6.37% -6.97% -6.01% -5.81% -4.64% -2.78% 1.00% 2.63% 4.13% 3.93% 3.64% 4.22% 5.04% 5.04% 6.47% 5.45% -4.86% -3.76% -4.86%             | 45% -2.79%  |
|                | Manufacturing                    | 01% 2.24% 4.60% 4.22% 3.68% 3.79% 4.21% 4.70% 4.93% 27.15% 10.35% 8.04% 12.69% 12.59% 11.55% 9.92% 7.01% 5.47% 4.49% 4.78% 6.01% 2.82% 6.12% 7.04% 8.28% 9.24% 9.66% 9.73% 10.39% 10.36% 9.58% 8.92% 8.04% -9.10% -6.87% -2.5   | 37% -2.08%  |
|                | Electricity production           | 91% 2.59% 2.04% 2.10% 1.99% 2.79% 3.21% 3.23% 3.07% 16.27% 4.25% 2.53% 6.55% 8.33% 8.60% 8.22% 6.62% 4.34% 4.07% 3.77% 4.93% 5.09% 6.49% 7.10% 6.58% 5.52% 6.03% 6.35% 6.80% 7.54% 7.84% 7.68% 7.02% -3.36% -5.16% -0.55%   | 99% 0.45%   |
|                | Water supply                     | .56% 2.88% 2.77% 3.30% 2.90% 3.30% 4.13% 3.98% 4.25% <b>8.40%</b> 4.84% 7.34% 7.54% 7.54% 6.82% 5.55% 4.42% 3.60% 3.38% 2.99% 2.72% 1.17% 2.46% 5.25% 1.12% 2.45% 4.08% 4.50% 5.79% 5.56% 6.59% 7.09% 6.43% 3.72% 2.33% 7.8   | 83% 5.52%   |
|                | РМІ                              | 2.70 42.70 51.10 47.60 45.70 52.20 51.80 49.90 51.70 51.30 51.60 53.60 54.70 53.10 44.10 45.10 40.20 40.20 52.10 52.20 52.50 53.70 54.30 51.70 51.70 54.70 54.00 51.20 52.70 52.50 50.60 47.40 46.40 47.40 51.20 47.40 51.20 47.40 51.20 47.40 51.20 47.40 51.20 47.40 51.20 47.40 51.20 52.70 5            | 7.70 46.70  |
|                | Export                           | 05% -0.90% 0.21% 1.46% 2.37% 4.07% 4.78% 5.30% 6.50% 50.53% 23.25% 22.01% 28.30% 30.72% 28.40% 25.50% 21.20% 18.75% 16.62% 17.53% 18.97% 1.61% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 15.93% 13.51% 10.61% -21.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.26% 16.06% 17.33% 17.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.28% 17.28% 10.40% -11.53% 10.21% 12.89% 16.45% 16.33% 17.28% 17.28% 17.28% 10.40% -11.53% 10.21% 10.21% 12.89% 16.45% 16.33% 17.28% 17.28% 10.40% -11.53% 10.21            | 92% -11.81% |
| Accum-         | Import                           | -5.1% -4.81% -2.99% -3.18% -2.44% -0.78% 0.35% 1.50% 3.60% 41.00% 25.87% 26.29% 30.80% 36.36% 36.10% 35.28% 33.76% 30.54% 28.20% 27.54% 26.48% 11.46% 15.92% 15.93% 15.70% 14.85% 15.46% 13.63% 13.61% 12.97% 12.18% 10.71% 8.35% -28.92% -15.97% -14.65% 15.9            | 57% -15.36% |
| ulated<br>%YoY | FDI realised                     | .65% -8.22% -4.95% -4.08% -5.10% -3.23% -2.53% -2.38% -1.96% 4.14% 2.04% 6.80% 6.72% 6.82% 3.75% 2.03% -3.49% -4.11% -4.20% -1.20% 6.80% 7.20% 7.80% 7.64% 7.83% 8.85% 10.19% 10.54% 16.17% 15.18% 15.09% 13.45% -16.25% -4.85% -2.1  | 17% -1.18%  |
|                | FDI registered                   | 17% 19.90% 17.53% 21.20% 11.37% -1.82% -5.09% -3.22% -6.59% -62.55% -12.88% 41.37% 13.70% 16.45% 12.37% 3.49% 11.64% 22.28% 15.76% 10.99% 15.19% -7.66% -14.01% -21.97% -19.79% -23.31% -13.94% -11.65% -15.01% -18.24% -7.15% -4.63% -6.99% -8.87% -45.59% -41.88% -45.59% -45.59% -41.88% -45.59% -45.59% -45.59% -45.59% -41.88% -45.59% -4            | 85% -35.84% |
| A              | Credit growth                    | 33% 9.58% 9.72% 10.02% 10.14% 10.21% 10.30% 11.00% 12.17% 12.91% 12.71% 13.99% 15.21% 15.42% 15.19% 15.26% 14.98% 14.07% 14.24% 14.64% 13.61% 15.56% 15.86% 16.94% 16.95% 17.01% 16.80% 17.00% 16.20% 16.94% 16.59% 14.84% 14.17% 14.29% 12.17% 9.45% 14.84% 14.17% 14.29% 12.17% 14.24% 14.64% 13.61% 15.56% 15.86% 16.94% 16.95% 17.01% 16.80% 17.00% 16.20% 16.94% 16.59% 14.84% 14.17% 14.29% 12.17% 14.24% 14.64% 13.61% 15.56% 15.86% 16.94% 16.95% 17.01% 16.80% 17.00% 16.20% 16.94% 16.59% 17.01% 16.80% 17.00% 16.20% 16.94% 16.95% 17.01% 16.80% 17.00% 17.00% 1            | 48%         |
| -ulated        | Total means of payment           | 92% 12.58% 12.69% 13.22% 13.74% 13.90% 13.98% 14.16% 14.53% 13.42% 14.57% 14.82% 15.63% 14.92% 13.75% 13.70% 12.74% 12.13% 11.69% 11.17% 10.66% 12.67% 11.58% 12.26% 11.29% 10.27% 9.97% 8.95% 7.86% 7.40% 7.03% 6.42% 6.15%  | 20% 4.60%   |
| %YoY           | Interest O/N                     | 15% 1.06% 0.22% 0.11% 0.14% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.10% 0.88% 0.17% 0.27% 1.14% 0.96% 0.77% 0.65% 0.65% 0.65% 0.63% 0.81% 1.39% 2.76% 2.24% 1.89% 1.59% 0.42% 1.78% 3.41% 4.90% 5.86% 5.63% 4.80% 5.57% 5.36% 3.41% 0.10% 0.            | 60% 4.54%   |
|                | Deposit interest rate            | 40% 6.18% 5.63% 5.63% 5.83% 5.60% 5.13% 5.83% 5.60% 5.13% 5.35% 5.03% 5.00% 5.10% 5.00% 5.00% 5.00% 5.00% 5.00% 5.00% 5.00% 4.95% 4.95% 4.95% 4.95% 4.95% 4.95% 4.95% 4.95% 4.95% 4.95% 5.00% 5.            | 20%         |
|                | Exchange rate                    | 63% -0.57% -0.45% -0.16% -0.13% -0.08% -0.10% -0.28% -0.28% -0.20% -0.28% -0.32% -0.75% -0.96% -0.95% -1.05% -1.05% -1.65% -1.82% -1.84% -1.75% -1.18% -1.67% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.84% -1.75% -1.18% -1.75% -1.18% -1.07% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99% -0.37% -0.86% -0.99%           | 78% 2.14%   |
| %YoY —         | CPI core YoY                     | 7.1% 2.54% 2.45% 2.31% 2.16% 1.97% 1.88% 1.61% 0.19% -0.97% 0.79% 0.79% 0.79% 0.79% 0.79% 0.79% 0.95% 1.13% 1.14% 0.99% 0.98% 0.74% 0.50% 0.58% 0.67% 0.66% 0.68% 1.09% 2.64% 1.61% 1.98% 2.63% 3.06% 3.82% 4.47% 4.81% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 4.99% 5.21% 4.96% 4.88% 4.99% 5.21% 5.21%             | 88% 4.56%   |
|                | CPI YoY                          | 93% 2.40% 3.17% 3.39% 3.18% 2.98% 2.47% 1.48% 0.99% 0.49% 0.70% 1.16% 2.70% 2.90% 2.41% 2.64% 2.82% 2.06% 1.77% 2.10% 1.81% 1.94% 1.42% 2.41% 1.47% 2.86% 3.37% 3.14% 2.89% 3.94% 4.30% 4.37% 4.55% 4.89% 4.31% 3.35%   | 35% 2.81%   |
|                | State budget disbursement        | 98% 16.83% 19.77% 28.26% 32.40% 35.27% 36.17% 35.84% 34.45% 24.53% 10.60% 13.03% 16.31% 14.22% 10.21% 5.57% -0.43% -6.88% -8.26% -8.74% -8.60% 8.62% 10.36% 10.58% 9.12% 9.51% 10.12% 11.92% 16.87% 19.58% 20.05% 19.94% 18.81% 3.17% 18.31% 18.01% 18.01% 10.            | 09% 17.86%  |
| Accum-         | State budget revenue             | 15.75% 16.79% 15.60% 13.87% 11.22% 7.65% 10.18% <b>3.49</b> % 19.54% 12.94% 14.09% 13.35% <b>20.74</b> % 20.52% 19.89% 20.31% <b>22.37%</b> 19.60% 17.97% <b>14.17% 0.11%</b> 11.89% 6.7%   | 71% 0.02%   |
| ulated<br>%YoY | State budget spending            | -3.61% -4.80% -5.31% -5.89% -7.47% -8.79% -7.36% <b>9.91% 14.36% 10.08%</b> -1.32% <b>3.16% 1.29% 2.68% 3.96% 4.17% 5.41% 6.07% 7.10% -16.85% 0.88% 6.05% 7.30% -1.00% -1.</b> | 71% 6.40%   |





# **MARKET APRIL 2023**

The VN-Index's correction

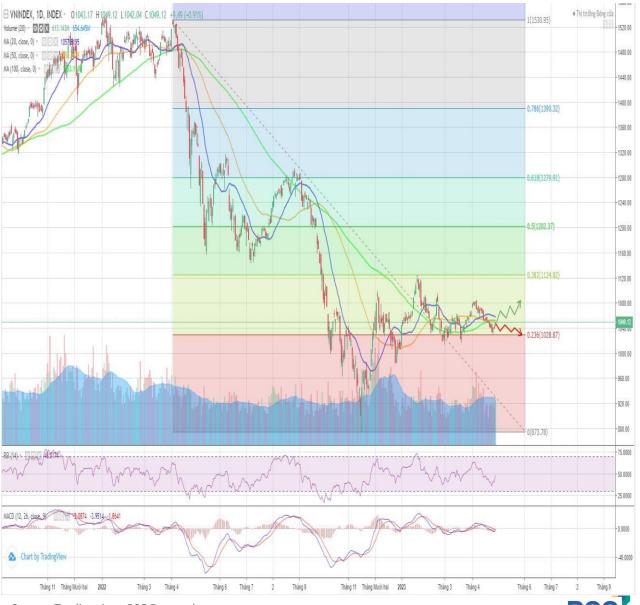
## **MARKET: FORECAST FOR MAY 2023**

#### **SCENARIO 1**

The Government's solutions to remove difficulties for businesses, promote growth and stimulate consumption demand have been gradually implemented. Some important guidelines are expected to be approved when the 5th session of the National Assembly will take place in May. On the other hand, based on the direction and management of the State Bank of Vietnam, commercial banks will continue to strive to reduce lending interest rates — this will create a positive psychological momentum for the market and the economy. Besides, the Q1 business results of most enterprises were largely reflected in the decline in April, foreign investors reduce the speed of net selling and may return to be net buyers, which will create motivation for VN-Index to return to the range of 1,080 — 1,100 points.

#### **SCENARIO 2**

The crisis of the banking system in the United States shows no sign of stopping after the collapse of First Republic Bank in the context the high interest rate continues to be maintained when the Fed decides to increase +25bps in the meeting in May. On the other hand, geopolitical tensions between countries continue to escalate, which may have potential negative impacts on the situation between countries as well as on the development of investment cash flows in the world. The domestic market has entered a period of lack of information. It is possible that foreign investors and mainstream ETFs will continue to be net sellers when the negative macro risks in the world are unpredictable, VN-Index returned to the threshold of 1,030 points and lower levels established previously.

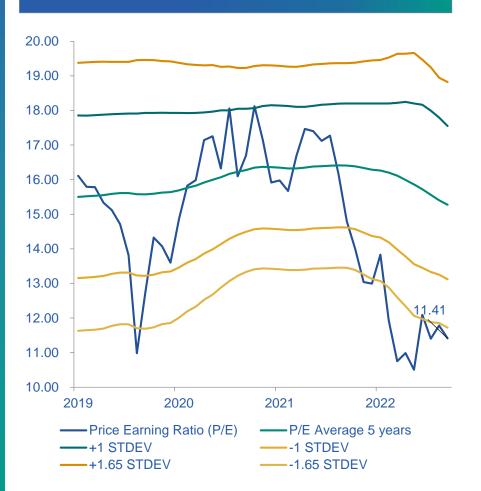


Source: Tradingview, BSC Research

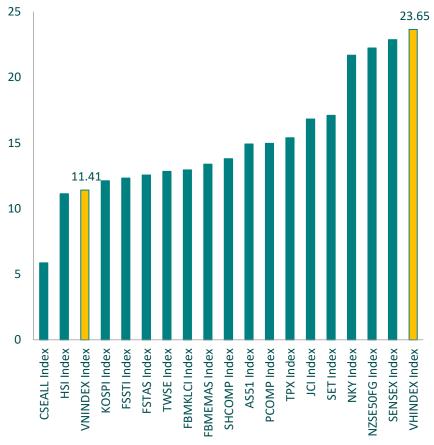
- The fear of the world economic recession caused the stock market to experience ups and downs due to the selling pressure of foreign investors. VN-Index has been in the cumulative price range waiting for the Government's supportive policies to affect the economy.
- The Government continued to issue legal decrees to remove difficulties for businesses, the real estate market, bonds,... which helped the market to have positive trading sessions.
- ❖ VN-Index and HNX-Index decreased by -2.79% and -1.43% respectively compared to the beginning of the month. All indices are in an accumulation trend.
- P/E VN-Index at the end of April was at 11.41 times, down 3.14% compared to March. P/E VN-Index ranks third in Asia, while P/E HNX-Index is at 23.65 times ranking 19th in the region.
- P/E VN-Index is forecasted to move within the range of 11.5-12 in a positive scenario when VN-Index returns to the range of 1,100 points

# MARKET: P/E VN-INDEX CONTINUED TO REMAIN ATTRACTIVE IN THE ASIAN

### P/E ratio VN-Index



### Vietnam P/E compared to the region





- At the end of April 2023, 05/11 tier 1 sectors increased points. Weak liquidity and cautious sentiment kept the market in a state of tension most of the time.
- The Pharmaceuticals, Telecommunications and Materials saw the most impressive growth rates of 4.99%, 4.45% and 3.84%, respectively.
- The Community utilities, Consumer Goods and IT experienced a decline with -4.51%, -2.98% and -1.72%, respectively.
- ❖ There were 7/11 industry groups with P/E ratios higher than the market's P/E ratio, including Pharmaceuticals, Consumer Goods, Finance, Industry, Materials, Telecommunications.

## MARKET: 05/11 TIER 1 SECTORS INCREASED IN APRIL 2023



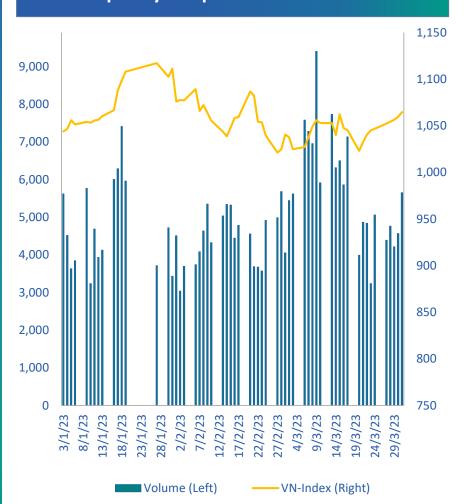
| Sector              | %QoQ   | P/E   | ± %    | P/B  | ± %    |
|---------------------|--------|-------|--------|------|--------|
| IT                  | -1.72% | 15.68 | -4.74% | 2.76 | -5.80% |
| Industry            | -0.23% | 13.49 | 1.35%  | 1.60 | -0.62% |
| Oil&Gas             | 3.06%  | 7.46  | 3.18%  | 1.16 | 3.57%  |
| Consumer Services   | -1.11% | _     |        | 3.16 | -2.77% |
| Pharmaceuticals     | 4.99%  | 12.71 | -1.24% | 1.52 | 3.40%  |
| Consumer Goods      | -2.98% | 16.91 | 2.55%  | 2.26 | -4.24% |
| Banking             | -0.78% | 8.29  | -0.96% | 1.51 | -1.95% |
| Materials           | 3.84%  | 18.61 | 77.58% | 1.13 | 3.67%  |
| Finance             | 2.41%  | 14.75 | -6.41% | 1.46 | 0.00%  |
| Community utilities | -4.51% | 11.00 | -3.59% | 1.73 | -6.49% |
| Telecommunications  | 4.45%  | 21.78 | 4.01%  | 2.20 | 3.77%  |



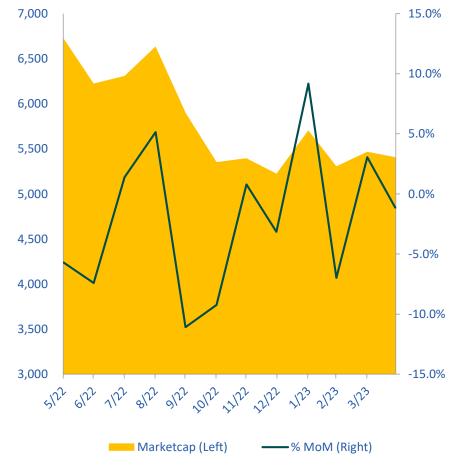
- ❖ Total market capitalization in April 2023 decreased by 1.1% compared to March 2023. The situation fluctuated almost throughout the month.
- The liquidity in April tended to increase compared to March. Specifically, the liquidity on three exchanges increased by 27.96% thanks to some information about the economic support policy of the State.
- The average trading value in April 2023 on three exchanges reached 514 million USD per session, with generally low and evenly distributed trading volume each month, recording the lowest transaction value since the beginning of the year.
- ❖ The liquidity is forecasted to fluctuate within the range of 0.6-0.7 billion USD per session in a scenario heading towards the range of 1,080 − 1,100 points.

# MARKET: MARKET CAPITALIZATION OF 3 STOCK EXCHANGES REACHED VND 5.4 QUADRILLION

#### The liquidity in April 2023 +27.96% MoM



#### The total market capitalization -1.1% MoM

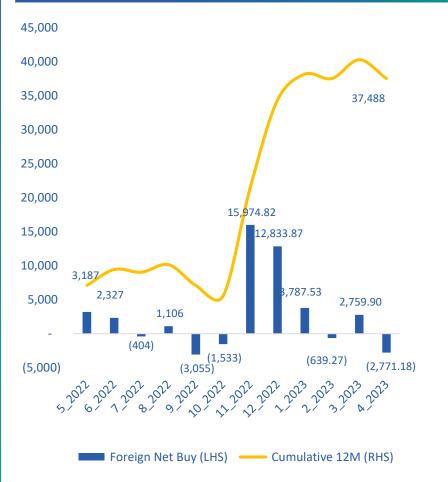




- Foreign investors net sold VND 2,711 billion in April. Foreign investors turned to be net sellers, creating downward pressure at the end of the month in the context of cautious domestic cash flow outside watching.
- Net selling in April but foreign investors were net buying VND 37,488 billion in the last 12 months.
- HPG, HDB and VPB were the top three stocks that foreign investors concentrated on buying with amounts of VND 519,235 and 113 billion, respectively. On the other side, STB, VNM and VND were the top three stocks foreign investors sold off with values of VND 729,418 and 351 billion, respectively.
- \* ETF Fubon were active in April while domestic ETFs and VNM were less active due to net withdrawals in April.
- In April, HOSE announced the results of reviewing the index list for Q2/2023

## **MARKET: FOREIGN INVESTORS NET SELLING IN APRIL**

# Foreign investors net bought VND 37,488 billion in 12 months accumulatively



| Stocks | Value (VND billion) | Stocks   | Value (VND billion) |
|--------|---------------------|----------|---------------------|
| HPG    | 518.77              | STB      | (728.81)            |
| HDB    | 234.55              | VNM      | (418.43)            |
| VPB    | 113.42              | VND      | (351.06)            |
| VRE    | 97.01               | SSI      | (245.01)            |
| PAN    | 91.64               | FUEVFVND | (190.69)            |
| EIB    | 72.58               | PVD      | (169.97)            |
| TTF    | 64.16               | ВМР      | (157.25)            |
| PLX    | 62.74               | DGC      | (144.87)            |
| FRT    | 58.74               | BID      | (126.05)            |
| NLG    | 49.20               | KDH      | (124.54)            |

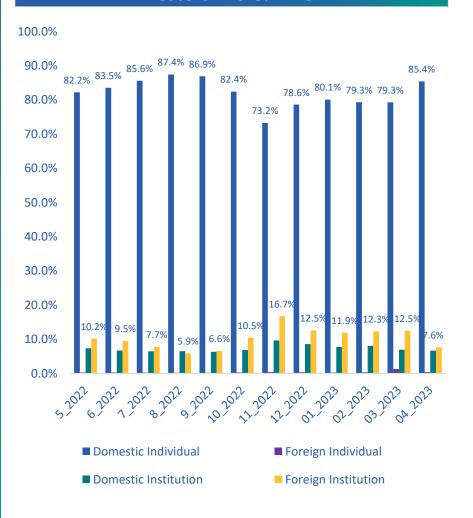
Table: Net trading value of foreign investors on HOSE in April 2023



- ❖ The domestic individual investor group returned to active trading in Q1/2023 with a ratio of 79.6% a slight increase of 1.9% compared to Q4/2022 however, the value remains lower than the 12-month average (82%).
- ❖ The positive trend of the foreign investor group is noteworthy in Q1/2023 as the trading value of both individual and institutional investors continues to remain high compared to the latest 12-month average. Specifically, foreign institutions account for 12.3% and individuals account for 0.6%.
- ❖ In Q1, January and March recorded good increases while February saw a sharp adjustment to decrease, which made the stock market less active than before. Specifically, in Q1, the average trading value per session decreased by 27.42% and open interest increased by 8% compared to the Q4/2022 average.
- The average trading value per session in Q1 was VND 31,869 billion and there were 54 thousand open contracts. The recovery in the first two months and the declining momentum in February were not enough to make the derivative stock market as active as in previous periods.

# MARKET: DOMESTIC INVESTORS HAVE RETURNED TO ACTIVE TRADING IN APRIL

# The trading value of domestic individual investors +19.8% MoM



# Average daily trading value of futures contract -44.27% MoM





Source: Bloomberg, BSC Research

- ❖ Corporate bond issuance in April was quiet again when only one bond was issued by Masan Group. The issuance of corporate bonds to raise capital is showing signs of slowing down after the government's legal policies to remove difficulties.
- As of April 24, 2023, there are about 57 enterprises on the list of late payment obligations of interest or principal of corporate bonds according to the announcement of HNX. About more than VND 45.2 thousand billion of corporate bonds of listed companies will mature in 2023.
- ❖ The issued Circular 03/2023 postponed the has implementation of Clause 11 Article 4 of Circular 16/2021, allowing banks to buy bonds. corporate The postponement period is from April 24, 2023 to December 31, 2023.

## **MARKET: 01 CORPORATE BOND ISSUED IN APRIL 2023**



| Month   | Number of Bonds Issued | Average time to maturity | Issuance<br>Value |
|---------|------------------------|--------------------------|-------------------|
| May_22  | 52                     | 1.7                      | 53,594            |
| Jun_22  | 65                     | 5.2                      | 45,896            |
| Jul_22  | 69                     | 9.6                      | 18,530            |
| Aug_22  | 48                     | 4.6                      | 22,687            |
| Sep_22  | 46                     | 5.0                      | 17,776            |
| Oct _22 | 3                      | 4.2                      | 335               |
| Nov_22  | 6                      | 4.8                      | 1,935             |
| Dec_22  | 17                     | 6.6                      | 5,399             |
| Jan_23  | 3                      | 11.9                     | 300               |
| Feb_23  | 9                      | 4.6                      | 2,205             |
| Mar_23  | 14                     | 2.6                      | 26,866            |
| Apr_23  | 1                      | 5.0                      | 2,000             |
| Total   | 383                    |                          | 225,335           |



## **FACTORS AFFECTING MARKET IN MAY 2023**

#### **Event**

- Opening the 5th session, the XV National Assembly is expected to take place from May 22 to June 23, Adjusting mechanisms and policies in 2023, according to which it is expected to approve 08 Law projects, 02 draft Resolutions including a important areas, through a number of number of worthy contents include: Law on Land (amended) – second opinion, Law on Credit Institutions contents to support the economy, stimulating (amended), Law on Real Estate Business (amended), Law on Housing (amended). Report on the consumer demand is expected to have a assessment of the implementation of the socio-economic development plan, consider adjusting the positive impact in the absence of supporting investment policy of a number of projects as well as approving the contents of the proposal submitted to information. the Government.
- The Government submitted to the National Assembly to approve the reduction of VAT at the May Supporting meeting, directing the State Bank to study and propose a credit package of VND 10,000 billion to support domestic demand, and positively affecting the enterprises in the production and processing of forest and seafood products.
- The State Bank is expected to offer many policy solutions to continue supporting banks to reduce State Businesses are supported, the market is interest rates after the high consensus of four State-owned commercial banks with the policy of reducing likely to be more active. interest rates by the Government and the State Bank.
- Movements of foreign investors' cash flow, foreign ETF adjustment period and net buying/selling status \* Impact on liquidity and trend. of main ETFs
- The banking system crisis in the US and Europe continues to pose many risks after the next collapse of Impacts on instability of the global financial First Republic Bank with tight lending and associated risks in the commercial real estate sector in the system, foreign investors' cash flow, monetary United States could increase the risk of recession and instability.
- ♦ China's economy continued to show signs of improvement after recording a growth of 4.5% in Q1/2023 the highest growth rate in a quarter since 2022 and exceeding the forecasts of many institutions.
- The conflict between Russia and Ukraine is likely to continue to escalate after the drone attack on the Causing psychological instability, affecting Kremlin (Russia) and counter-offensive campaigns, the fighting between the two sides is getting more security and safety in the region and the fierce.

#### Impact on stock market

- businesses. stimulating market

- policy management of central banks.
- Creating a driving force for economic growth in the region and the world.
- world.

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## **INVESTMENT STRATEGIES IN MAY 2023**

The uncertainty in the banking system in the United States continues to return after the next collapse of the First Republic Bank, which will likely lead the market to see the next local banks at risk of failure. On the other hand, the Fed's 10th consecutive interest rate increase on May 3, 2023 will probably be the last increase in the monetary tightening cycle (starting from 2022) when the agency clearly feels more clearly about the increasing pressure on the economy in the context of the ongoing credit tightening activities. The high interest rate environment will continue to remain in the future and a policy reversal in 2023 will be unlikely as affirmed by the Fed chair, potential risks in the field of commercial real estate and inflation that is still high compared to the set target will continue to be challenges for the US economy and the world.

In April 2023, the Government directed and handled a series of urgent and practical issues related to national design and people's livelihood in order to remove difficulties and obstacles for businesses. This is the premise to promote production and business activities, towards fulfilling the set economic growth target. Measures to promote public investment, reduce interest rates, stimulate consumer demand... will create a positive psychological momentum for the economy as well as the market in the current period when the global macro context continues to be unpredictable.

Based on this, BSC recommends investing in certain industry groups, including (1) public investment stocks, (2) sectors that benefit from China's market opening, (3) Finance, Insurance, IT sector, (4) Utility energy sector. Investors should continue to monitor the foreign capital flow and large ETFs.

Refer to the reports: Market Macro Report 2023 (<u>Link</u>); Industry Outlook Report for Quarter 1/2023 (<u>Link</u>); Thematic report: China "Reopening"(<u>Link</u>); Report on Public Investment (<u>Link</u>); Power industry prospect report (<u>Link</u>)



## **DISCLAIMER**

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## **APPENDIX:** RECENT REPORTS OF BSC

#### **REPORT LIST**

- Market macro report 2022
- Report on investment opportunities after social distancing
- <u>Insurance sector report</u>
- Banking sector report
- Report on public investment
- Commercial relationship between the USA Vietnam
- Commodity prices trend report

(click for detailed reports)



## **APPENDIX: OUTSTANDING THEMATIC REPORTS**

#### **REFERENCES REPORT**

- Assessing the impact of the military campaign between Russia and Ukraine on the economy and the stock market
- Movement of oil prices in the world
- VN-Index's reaction to the Fed's decision to tighten monetary policy
- Movement trend of inflation in the world
- Evaluation of "Socio-economic recovery and development program"

(click to view reports)



### **APPENDIX: RECENT POLICIES**

Resolution No. 30/2022/UBTVQH15

Reducing securities transaction tax on gasoline, oil, and grease

30/12/2022

#### Decision No. 388/QĐ-TTg

The Prime Minister approved the plan "Investment in building at least 1 million social housing units for low-income earners and industrial park workers in the period of 2021-2030"

#### Decree No. 10/2023/NĐ-CP

Supplementing Decrees guiding the Land Law

03/04/2023

#### 05/03/2023

#### Decree No. 08/2023/NĐ-CP

Amending, supplementing and abolishing the enforcement of some provisions in Decrees regulating the sale, transfer of private enterprises in the domestic market and issuance of corporate bonds to the international market

#### **Resolution No. 33/NQ-CP**

Issuing a credit package of 120 trillion VND for social housing loans to low-income earners. The program will disburse until the disbursement volume reaches 120 trillion VND but no later than December 31, 2030

11/03/2023

#### 14/03/2023

#### **Decision No. 313/QĐ-NHNN**

Lowering the rediscount rate from 4.5% to 3.5%

#### Decision No. 574/QĐ-NHNN

Lowering the refinancing rate from 6% to 5.5%

31/03/2023

- Draft Decision of the Prime Minister on reducing land rent for 2023.
- Draft Resolution of the National Assembly on reducing value-added tax.

Drafte

#### 23/04/2023

#### Resolution No. 59/NQ-CP

The government agrees with the proposal from the SBV in Document No. 57/TTr-NHNN dated April 22, 2023 regarding solutions to support the resolution of difficulties for customers borrowing for their personal and consumer needs.

#### Regulation No. 02/2023/TT-NHNN

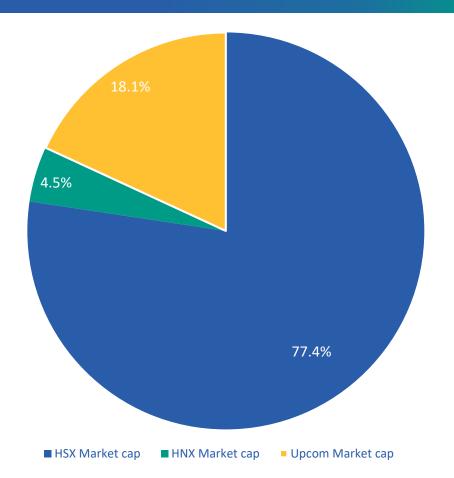
#### **Key points:**

- Allow the extension of debt for outstanding principal amounts incurred prior to the effective date of the Circular (April 24, 2023) and obligations to repay principal and/or interest that arise within the period from the effective date of the Circular until June 30, 2024. The debt restructuring period shall not exceed 12 months.
- For debts that are restructured, the creditor institutions shall retain the original debt classification. However, these debts must still be classified as non-performing loans and provisions must be set aside for them for a period of 2 years.

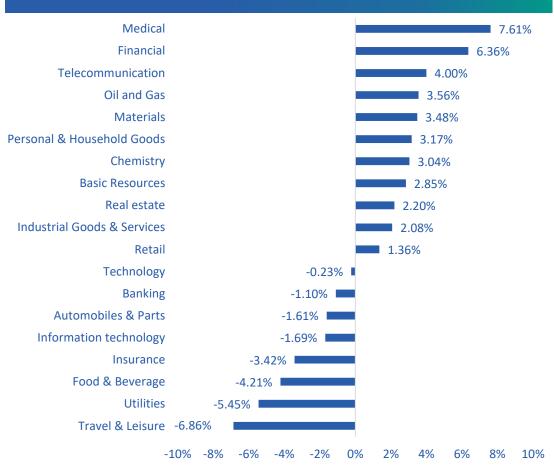


## **APPENDIX**

## Market capitalization of 3 exchanges



## 11/19 Tier-2 sectors increased in April 2023





# **APPENDIX:** VN-INDEX MEDIAN 1,239.4 POINTS, ASSESSED BY FINANCIAL INSTITUTIONS

| No | Stock | Weight | 30/04/2023 | Mean    | Max     | Min     | P/E  | P/B | No | Stock | Weight | 30/04/2023 | Mean     | Max      | Min      | P/E        | P/B |
|----|-------|--------|------------|---------|---------|---------|------|-----|----|-------|--------|------------|----------|----------|----------|------------|-----|
| 1  | VCB   | 10.22% | 90,500     | 98,037  | 111,400 | 85,000  | 14.3 | 3.2 | 19 | GVR   | 1.48%  | 15,550     | 16,300   | 16,300   | 16,300   | 16.2       | 1.3 |
| 2  | BID   | 5.25%  | 43,500     | 42,412  | 47,600  | 37,400  | 12.1 | 2.2 | 20 | MWG   | 1.37%  | 39,200     | 57,931   | 75,000   | 44,400   | 13.7       | 2.4 |
| 3  | VHM   | 5.14%  | 49,500     | 73,798  | 108,100 | 46,451  | 6.0  | 1.4 | 21 | VJC   | 1.25%  | 97,000     | 103,000  | 30,600   | 30,600   | -          | 3.5 |
| 4  | VIC   | 4.74%  | 52,100     | 78,700  | 94,900  | 62,500  | 26.1 | 1.7 | 22 | PLX   | 1.16%  | 37,450     | 42,425   | 45,600   | 38,400   | 32.4       | 1.9 |
| 5  | GAS   | 4.24%  | 92,800     | 111,029 | 122,300 | 103,000 | 12.2 | 2.8 | 23 | STB   | 1.14%  | 25,300     | 32,532   | 40,000   | 28,860   | 9.5        | 1.2 |
| 6  | VNM   | 3.49%  | 70,000     | 81,397  | 93,800  | 55,999  | 19.3 | 4.9 | 24 | HDB   | 1.14%  | 18,800     | 22,459   | 27,000   | 16,100   | 6.1        | 1.3 |
| 7  | CTG   | 3.31%  | 28,850     | 32,571  | 36,300  | 26,300  | 8.3  | 1.3 | 25 | VIB   | 1.03%  | 20,500     | 28,611   | 36,157   | 22,000   | 5.1        | 1.3 |
| 8  | VPB   | 3.20%  | 19,900     | 23,387  | 29,800  | 17,700  | 7.3  | 1.4 | 26 | ТРВ   | 0.90%  | 23,800     | 27,700   | 31,300   | 22,800   | 5.9        | 1.1 |
| 9  | HPG   | 3.00%  | 21,650     | 21,857  | 25,000  | 18,000  | 14.8 | 1.3 | 27 | SHB   | 0.82%  | 11,200     | 11,200   |          |          | 4.4        | 0.8 |
| 10 | SAB   | 2.63%  | 172,000    | 207,006 | 213,600 | 198,500 | 22.5 | 4.6 | 28 | BVH   | 0.80%  | 44,900     | 59,000   | 65,000   | 49,500   | 21.5       | 1.6 |
| 11 | MSN   | 2.48%  | 73,100     | 105,933 | 146,000 | 85,800  | 47.0 | 3.9 | 29 | SSI   | 0.77%  | 21,550     | 23,600   | 23,600   | 23,600   | 14.8       | 1.4 |
| 12 | ТСВ   | 2.48%  | 29,500     | 36,360  | 55,000  | 25,300  | 5.4  | 0.9 | 30 | POW   | 0.73%  | 13,100     | 17,689   | 51,100   | 51,100   | 14.9       | 1.0 |
| 13 | FPT   | 2.03%  | 77,500     | 105,015 | 123,500 | 95,400  | 15.3 | 3.8 | 31 | EIB   | 0.67%  | 18,900     | 18,900   |          |          | 9.3        | 1.3 |
| 14 | MBB   | 2.00%  | 18,450     | 26,758  | 40,000  | 19,600  | 4.7  | 1.0 | 32 | NVL   | 0.67%  | 14,300     | 7,600    | 7,600    | 7,600    | 12.8       | 0.7 |
| 15 | ACB   | 1.95%  | 24,200     | 32,073  | 39,000  | 27,958  | 6.0  | 1.4 | 33 | HVN   | 0.64%  | 12,100     | 11,950   | 13,400   | 10,500   | -          | _   |
| 16 | BCM   | 1.94%  | 78,700     | 78,700  |         |         | 67.2 | 4.8 | 34 | PNJ   | 0.60%  | 77,000     | 95,911   | 109,000  | 81,496   | 13.8       | 2.7 |
| 17 | SSB   | 1.56%  | 31,950     | 31,950  |         |         | 15.7 | 2.5 | 35 | LPB   | 0.58%  | 14,000     | 16,233   | 17,400   | 14,400   | 5.1        | 1.0 |
| 18 | VRE   | 1.54%  | 27,700     | 36,729  | 42,300  | 31,625  | 18.4 | 1.8 |    | Tổng  | 76.95% | 1,049.12   | 1,228.82 | 1,443.22 | 1,050.31 | <b>K</b> \ | 2.0 |

Source: Bloomberg, BSC Research

# **APPENDIX: EVENT CALENDAR MAY 2023**

| Monday | Tuesday                    | Wednesday               | Thursday             | Friday  | Saturday | Sunday |
|--------|----------------------------|-------------------------|----------------------|---------|----------|--------|
| 01     | 02                         | 03                      | 04                   | 05      | 06       | 07     |
|        | ETF: VN-Diamond structures |                         | ECB: Meeting         |         |          |        |
| 08     | 09                         | 10                      | 11                   | 12      | 13       | 14     |
| 15     | 16                         | 17                      | 18                   | 19      | 20       | 21     |
|        |                            | ETF: iShares announces  | Future VN30: Expires |         |          |        |
| 22     | 23                         | 24                      | 25                   | 26      | 27       | 28     |
|        |                            |                         |                      |         |          |        |
| 29     | 30                         | 31                      | Note:                |         |          |        |
|        |                            |                         | VN: Parliamentary as | ssembly | I        | 1      |
|        |                            | ETF: iShares structures |                      |         |          |        |



# **APPENDIX: EVENTS CALENDAR 2023**

| Month | Day      | Vietnam   | Day         | Internation                | ntal |
|-------|----------|---|-------------|----------------------------|------|
|       | 16       | ETF: Finlead, VN30, Midcap, VN100 announce                  | 31          | FED: Meeting               |      |
| 1     | 19       | Future VN30 expires   |             |                            |      |
|       | 20       | Enterprise: Deadline for submitting Q4 financial statements |             |                            |      |
|       | 6        | ETF: Finlead, VN30, Midcap, VN100 restructure               | 1           | FED: Meeting               |      |
| 2     | 14       | ETF: iShares announces                                      | 2           | ECB: Meeting               |      |
| _     | 16       | Future VN30 expires   |             |                            |      |
|       | 28       | ETF: iShares restructures                                   |             |                            |      |
|       | 10       | ETF: FTSE VN announces                                      | 16          | ECB: Meeting               |      |
| 3     | 16       | Future VN30 expires   | 21-22       | FED: Meeting               |      |
|       | 17       | ETF: VNM announces  | 30-31       | FTSE: Market review        |      |
|       | 24       | ETF: VNM, FTSE VN restructure                               |             |                            |      |
|       | 17       | ETF: VN-Diamond announces                                   |             |                            |      |
| 4     | 20       | Enterprise: Deadline for submitting Q1 financial statements |             |                            |      |
|       | 20       | Future VN30 expires   | 2.2         | EED: Marakina              |      |
|       | 2<br>17  | ETF: VN-Diamond restructures                                | 2-3<br>4    | FED: Meeting               |      |
| 5     | 18       | ETF: iShares announces                                      | 4           | ECB: Meeting               |      |
| 5     | 31       | Future VN30 expires ETF: iShares restructures               |             |                            |      |
|       | May      | VN: the 7th National Party Congress                         |             |                            |      |
|       | 9        | ETF: FTSE VN announces                                      | 13-14       | FED: Meeting               |      |
|       | 15       | Future VN30 expires   | 15-14       | ECB: Meeting               |      |
| 6     | 16       | ETF: VNM announces  | 22          | MSCI: Market Review        |      |
| 0     | 23       | ETF: VNM, FTSE VN restructure                               | 28-30       | IEA: Economic Seminar      |      |
|       | June     | VN: National Assembly meeting                               | 25 55       | 12/11/2001011110/001111101 |      |
|       | 17       | ETF: Finlead, VN30, Midcap, VN100 announce                  | 25-26       | FED: Meeting               |      |
| 7     | 20       | Enterprise: Deadline for submitting Q1 financial statements | 27          | ECB: Meeting               |      |
|       | 20       | Future VN30 expires   |             |                            |      |
|       | 7        | ETF: Finlead, VN30, Midcap, VN100 restructure               |             |                            |      |
| 8     | 17       | Future VN30 expires, ETF: iShares announces                 |             |                            |      |
|       | 31       | ETF: iShares restructures                                   |             |                            |      |
|       | 1        | ETF: FTSE VN announces                                      | 09-10       | G-20: Meeting              |      |
| 9     | 8        | ETF: VNM announces  | 14          | ECB: Meeting               |      |
| 9     | 21       | Future VN30 expires   | 19-20       | FED: Meeting               |      |
|       | 15       | ETF: VNM, FTSE VN restructure                               | 28          | FTSE: Market Review        |      |
|       | 16       | ETF: VN-Diamond announces                                   | 26          | ECB: Meeting               |      |
| 10    | 20       | Enterprise: Deadline for submitting Q1 financial statements | 31          | FED: Meeting               |      |
|       | 19       | Future VN30 expires   |             |                            |      |
|       | October  | VN: the 8th National Party Congress                         |             |                            |      |
|       | 6        | ETF: VN-Diamond restructures                                | 1           | FED: Meeting               |      |
| 11    | 16       | Future VN30 expires, ETF: iShares announces                 |             |                            |      |
|       | 30       | ETF: iShares restructures                                   |             |                            |      |
|       | November | VN: National Assembly meeting                               | 42.42       | FFD: Masting               |      |
|       | 1<br>8   | ETF: VNM approunces   | 12-13<br>14 | FED: Meeting               |      |
| 12    | 8<br>21  | ETF: VNM announces Future VN30 expires                      | 14          | ECB: Meeting               |      |
|       | 21<br>15 | ETF: VNM, FTSE VN restructure                               |             |                            |      |
|       | 15       | ETF: VINIVI, FTSE VIN FESTFUCTURE                           |             |                            |      |

Source: BSC Research

# **APPENDIX: PERFORMANCE HEATMAP OF VNINDEX BY MONTH**

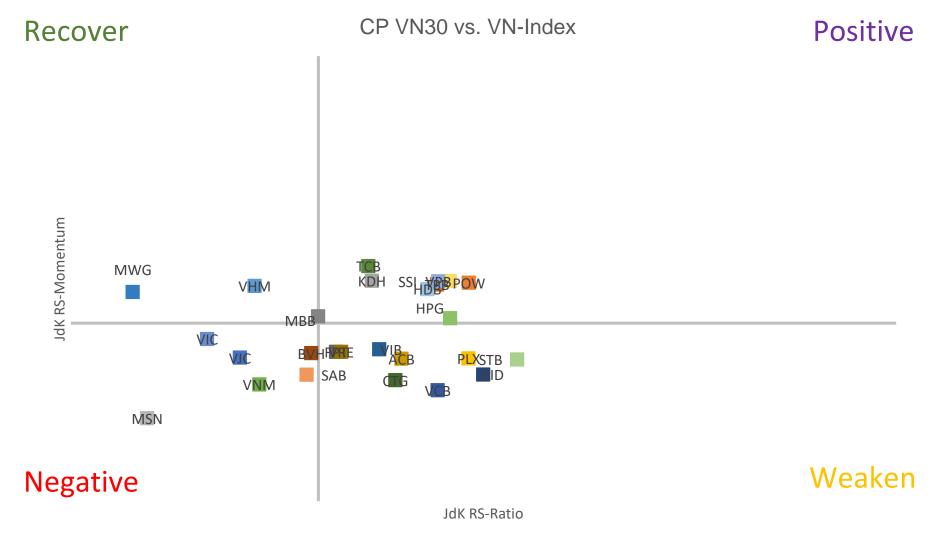
|         | Jan     | Feb     | Mar     | Apr     | May     | Jun    | Jul     | Aug     | Sep     | Oct     | Nov     | Dec     | YP (*)  |
|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|
| 2000    |         |         |         |         |         |        | 1.55%   | 13.39%  | 4.83%   | 16.68%  | 19.80%  | 22.58%  | 106.83% |
| 2001    | 18.84%  | 2.69%   | 6.70%   | 19.22%  | 25.91%  | 23.75% | -15.56% | -34.34% | -11.87% | 6.48%   | 10.85%  | -18.41% | 13.81%  |
| 2002    | -11.83% | -7.93%  | 4.74%   | 4.16%   | -0.65%  | -2.44% | -2.22%  | -2.99%  | -4.97%  | -2.48%  | 0.15%   | 3.07%   | -22.12% |
| 2003    | -5.97%  | -4.51%  | -11.66% | 4.90%   | -0.20%  | 0.02%  | -3.91%  | -2.47%  | -2.38%  | -2.23%  | 20.31%  | 1.87%   | -8.94%  |
| 2004    | 28.38%  | 21.59%  | 6.46%   | -4.69%  | -4.70%  | -0.91% | -4.51%  | -2.54%  | 0.35%   | -0.26%  | -1.30%  | 4.24%   | 43.34%  |
| 2005    | -2.49%  | 0.76%   | 4.85%   | -0.11%  | -0.82%  | 1.05%  | 2.65%   | 0.45%   | 13.69%  | 6.25%   | 1.28%   | -1.23%  | 28.51%  |
| 2006    | 1.57%   | 25.08%  | 28.90%  | 18.25%  | -9.50%  | -4.33% | -18.07% | 16.28%  | 7.24%   | -2.88%  | 23.75%  | 18.75%  | 144.48% |
| 2007    | 38.52%  | 9.25%   | -5.83%  | -13.76% | 17.06%  | -5.25% | -11.39% | 0.05%   | 15.25%  | 1.74%   | -8.71%  | -4.66%  | 23.31%  |
| 2008    | -8.94%  | -21.42% | -22.08% | 1.07%   | -20.73% | -3.55% | 13.01%  | 19.44%  | -15.28% | -24.01% | -9.31%  | 0.28%   | -65.95% |
| 2009    | -3.93%  | -18.95% | 14.21%  | 14.59%  | 27.99%  | 8.90%  | 4.12%   | 17.14%  | 6.24%   | 1.07%   | -14.14% | -1.85%  | 56.76%  |
| 2010    | -2.59%  | 3.10%   | 0.47%   | 8.64%   | -6.44%  | -0.06% | -2.61%  | -7.86%  | -0.12%  | -0.42%  | -0.23%  | 7.32%   | -2.04%  |
| 2011    | 5.35%   | -9.64%  | -0.05%  | 4.11%   | -12.23% | 2.65%  | -6.21%  | 4.69%   | 0.68%   | -1.59%  | -9.53%  | -7.65%  | -27.46% |
| 2012    | 10.36%  | 9.19%   | 4.10%   | 7.42%   | -9.41%  | -1.59% | -1.87%  | -4.45%  | -0.87%  | -1.06%  | -2.73%  | 9.50%   | 17.69%  |
| 2013    | 15.97%  | -1.09%  | 3.47%   | -3.37%  | 9.25%   | -7.19% | 2.23%   | -3.89%  | 4.22%   | 0.97%   | 2.08%   | -0.62%  | 21.97%  |
| 2014    | 10.28%  | 5.38%   | 0.87%   | -2.29%  | -2.76%  | 2.87%  | 3.10%   | 6.81%   | -5.95%  | 0.34%   | -5.70%  | -3.70%  | 8.12%   |
| 2015    | 5.58%   | 2.86%   | -6.99%  | 2.04%   | 1.27%   | 4.12%  | 4.72%   | -9.07%  | -0.37%  | 7.95%   | -5.63%  | 1.02%   | 6.12%   |
| 2016    | -5.83%  | 2.59%   | 0.33%   | 6.62%   | 3.35%   | 2.23%  | 3.16%   | 3.43%   | 1.65%   | -1.45%  | -1.59%  | -0.03%  | 14.82%  |
| 2017    | 4.87%   | 1.94%   | 1.62%   | -0.63%  | 2.80%   | 5.24%  | 0.91%   | -0.10%  | 2.77%   | 4.08%   | 13.45%  | 3.61%   | 48.03%  |
| 2018    | 12.81%  | 1.01%   | 4.72%   | -10.58% | -7.52%  | -1.08% | -0.46%  | 3.47%   | 2.79%   | -10.06% | 1.29%   | -3.67%  | -9.32%  |
| 2019    | 2.03%   | 6.02%   | 1.58%   | -0.11%  | -2.02%  | -1.04% | 4.39%   | -0.77%  | 1.27%   | 0.23%   | -2.81%  | -1.01%  | 7.67%   |
| 2020    | -2.54%  | -5.81%  | -24.90% | 16.09%  | 12.40%  | -4.55% | -3.24%  | 10.43%  | 2.67%   | 2.24%   | 8.39%   | 10.05%  | 14.87%  |
| 2021    | -4.86%  | 11.26%  | 1.97%   | 4.02%   | 7.15%   | 6.06%  | -6.99%  | 1.60%   | 0.80%   | 7.60%   | 2.40%   | 1.34%   | 35.73%  |
| 2022    | -1.28%  | 0.76%   | 0.14%   | -8.40%  | -5.42%  | -7.36% | 0.73%   | 6.15%   | -11.59% | -9.20%  | 1.99%   | -3.94%  | -32.78% |
| 2023    | 10.34%  | -7.78%  | 3.90%   | -1.46%  |         |        |         |         |         |         |         |         |         |
| Average | 4.98%   | 1.15%   | 0.76%   | 2.86%   | 1.13%   | 0.80%  | -1.58%  | 1.52%   | 0.48%   | 0.00%   | 1.92%   | 1.60%   | 18.41%  |

YP (\*): Year Performance



## **APPENDIX: MARKET MOVEMENT**

| Stocks | RS-Ratio | RS-Mom'  | 12W%Δ   |
|--------|----------|----------|---------|
| POW    | 108.9376 | 102.8206 | 7.82%   |
| KDH    | 102.8822 | 102.5541 | 10.58%  |
| HPG    | 107.9135 | 100.4607 | 2.61%   |
| TPB    | 106.4796 | 102.1104 | 14.82%  |
| TCB    | 102.2319 | 103.0695 | 8.86%   |
| HDB    | 106.5156 | 102.3971 | 4.16%   |
| SSI    | 107.3654 | 102.3964 | 9.11%   |
| VPB    | 106.3744 | 101.7322 | 9.04%   |
| VHM    | 94.95011 | 100.7638 | 2.91%   |
| PDR    | 58.53308 | 118.1157 | 25.78%  |
| NVL    | 43.32605 | 121.8259 | -4.35%  |
| MWG    | 88.24451 | 101.3496 | -7.76%  |
| MBB    | 99.67948 | 100.113  | -0.81%  |
| GVR    | 99.57548 | 105.1353 | 11.07%  |
| PLX    | 110.2137 | 98.9592  | -1.19%  |
| VIB    | 104.1011 | 98.88113 | 3.85%   |
| BVH    | 100.4989 | 98.9233  | -7.42%  |
| FPT    | 101.6195 | 98.51142 | -3.25%  |
| VRE    | 101.7481 | 98.35109 | -5.14%  |
| BID    | 111.5308 | 98.07219 | -2.03%  |
| CTG    | 105.8003 | 97.13825 | -1.03%  |
| SAB    | 100.0342 | 97.34522 | -9.90%  |
| ACB    | 105.7403 | 98.3159  | 1.26%   |
| VCB    | 108.3948 | 96.65767 | -3.21%  |
| STB    | 112.5741 | 98.01166 | -2.88%  |
| VJC    | 95.51271 | 97.75219 | -11.09% |
| VNM    | 97.29376 | 96.48984 | -7.04%  |
| MSN    | 90.95494 | 94.72399 | -21.31% |
| VIC    | 93.48335 | 99.0484  | -2.43%  |
| GAS    | 96.68846 | 98.255   | -12.37% |



Note:

Positive → recommended in the buy list

• Weaken → should be on watchlist for a downward correction

• Negative  $\rightarrow$  should be on avoid list

ullet Recover ightarrow should be on watchlist for an upward trend

As of: 31/03/2023

Source: Bloomberg, BSC Research

