



Mon, March 21, 2016

Vietnam Daily Review

Hard to break 580 pts

BSC's Forecast on the stock market

	Negative	Neutral	Positive
Day 22/3/2016	•		
Week 21/3-25/3/2016	•		
Month 3/2016			•

Summary

Demand weakened in the session until the end of the afternoon session that the market cannot keep the reference level. Several large-caps as VNM, MSN and HNG also fell significantly.

Recommendation

The technical indicators suggest that the market is moving in more risky areas and forming a downtrend.

Investors should be cautious in trading as the market approaches nearly the support 570.

Company update

VTS - Viglacera Tu Son Ceramic JSC (HNX)

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VN-INDEX **572.27**

Value: 2058.28 bil **-3.55 (-0.62%)**
Foreigners (net): -VND 19.06 bil

HNX-INDEX **80.3**

Value: 459 bil **-0.29 (-0.36%)**
Foreigners (net): VND 14.96 bil

UPCOM-INDEX **52.97**

Value 590 bil **0.48 (0.91%)**
Foreigners (net): VND 2.99 bil

Macro indicators

	Value	% Chg
Crude oil	39.0	-1.2%
Gold	1,244	-0.9%
USDVND	22,280	-0.1%
EURVND	25,105	-0.1%
JPYVND	19,980	0.0%
1-month Interbank rate	4.5%	-
5yr VN Treasury Yield	6.3%	-

Source: Bloomberg, BSC Research

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This report must be read with the Disclosure, located at the end of this report.

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Market highlights

Foreigners were net sellers on the HOSE and net buyers the HNX today. The market shares corrected on a large scale with 175 advancers /258 decliners on both exchanges.

Demand weakened in the session until the end of the afternoon session that the market cannot keep the reference level. VNM's selling pressure and a number of large-cap stocks such as MSN, HNG led market index fell sharply, after the ATC.

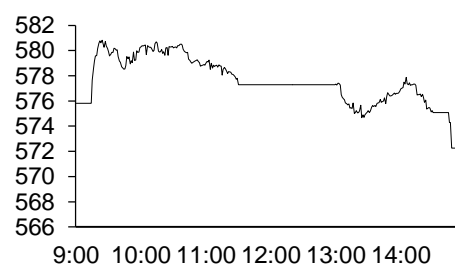
Recommendations

The market has the correction in the continuous 3 sessions of this week, when the market cannot conquer resistance at 580. The VN-Index continued to be below the moving average MA (15). The technical indicators suggest that the market is moving in more risky areas and forming a downtrend.

Investors should be cautious in trading as the market approaches nearly the support 570.

Exhibit 1

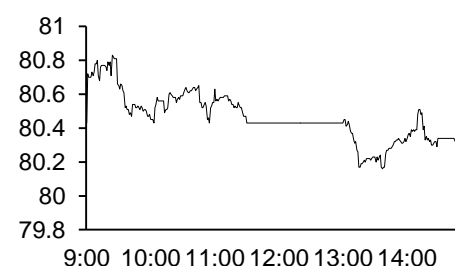
VN-Index Intraday



Source: Bloomberg, BSC Research

Exhibit 2

HNX-Index Intraday



Source: Bloomberg, BSC Research

Exhibit 3

Top 5 volume leaders

Ticker	Volume	Price	% Chg
HAG	12.28	8.5	1.19
VHG	8.16	5.9	-4.84
FLC	7.98	6.8	-2.86
HQC	6.09	5.9	-4.84
TIE	4.86	12	6.19

Source: Bloomberg, BSC Research

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Company updates

VTS - Viglacera Tu Son Ceramic JSC (HNX)

VTS mainly produces baked brick products such as bricks, tiles, civil roof tiles and tiles for building temples ... The products are mainly consumed through retailing (65%), selling for projects (30%), and exporting to Japan market (5%).

Earnings in 2015: In 2015, VTS produced 53.65 million standard brick units (-7.1% yoy) and sold 64.05 million units (+5.3% yoy). Net revenues in 2015 reached VND 50.57 billion (-5.1% yoy), gross margin was 13.76%, lower than 17.75% margin in 2014 due to (1) The average selling price fell 4.5% to VND 786 per unit mainly because VTS sold type A2 products (2) Costs per unit increased 6.2% to VND 701 per unit because of the increase in staff wages and insurance costs. Finished goods inventory was 11.19 million units, down 48.2% compared to the volume in the end 2014, mostly were bricks produced in 2015, of which 83% is the A1 type.

Net income reached VND 112 million (-84.7%), in which operating profit reached VND -553 million, other profit earned VND 666 million from refund of contract guarantee and unknown debt. By the end of 2015, accumulated losses was VND -2.67 billion.

Plan in 2016:

Business Plan: VTS is expected to produce 55.26 million standard brick units and sell 57.37 million units, equivalent to 2016 planned net revenue of VND 52 billion, EBT is expected to reach VND 1 billion. If VTS reaches the EBT goal of VND 1 billion, Board, Supervisory Board and the Executive Board will be rewarded with VND 100 million and 30% of the profits in excess of VND 1 billion. In 2016, VTS has raised selling prices by about 5% compared to 2015.

VTS plans to switch to adobe bricks and change production sites:

VTS plans to convert to adobe bricks production, with design capacity of 40 million units per year and a total investment of VND 19.3 billion from its own capital. The construction of this new plant can be completed in about 3 months, when VTS moving to the new location. VTS will relocate locations of both Hai Duong plant and Tu Son plant into other locations under new planning of the provinces. The factory may run from early 2017.

VTS approve to increase the percentage of foreigner's ownership up to 100% of chartered capital. Currently, foreign investors owns 12.05% of VTS, in which America LLC raised their ownership up to 9.17% from the end of 2015.

On 18 March 2016, VTS shares traded at prices VTS VND 9,900 per share, equivalent to a P/E trailing of 176.8x and P/B of 0.44x.

Stock recommendations

Short-term portfolio

No.	Ticker	Date	Buy price	Current price	1w performance	Unrealized gain/ loss	Cutlosses	Target
1	HT1	29/2/2016	26.7	25.2	-4.9%	-5.6%	25.4	29.3
Average					-4.9%	-5.6%		

Source: BSC Research

CANSLIM portfolio

No.	Ticker	Date	Buy price	Current price	1w performance	Unrealized gain/ loss	Cutlosses	Target
1	MBB	27/4/2015	13.8	14.7	-2.0%	6.5%	12.8	16.6
2	CMG	19/10/2015	14.7	16.2	2.5%	10.2%	13.4	17.5
3	APC	18/12/2015	18	17.3	0.0%	-3.9%	16.7	21.6
4	VIC	7/7/2015	38	45.2	0.4%	18.9%	35.3	45.6
5	ELC	22/2/2016	23.7	23	-0.9%	-3.0%	22.0	28.44
6	PGD	29/2/2016	35.7	35	-2.0%	-2.0%	33.2	42.84
Average					-0.3%	4.5%		

Source: BSC Research

Market statistics

Top 5 leaders on the HSX

Ticker	Price	% Chg	Index pt	Volume
VIC	45.2	2.49	1.073	1.04MLN
VCB	42.9	0.94	0.536	1.86MLN
STB	10.6	1.92	0.149	298810
PPC	19.4	4.86	0.148	691200
MWG	78	1.3	0.074	177050

Top 5 laggards on the HSX

Ticker	Price	% Chg	Index pt	Volume
VNM	135	-2.17	-1.81	539910
GAS	45	-2.6	-1.154	670640
MSN	70	-2.1	-0.563	485990
HNG	9.3	-7	-0.249	4.52MLN
BVH	53	-0.93	-0.171	438280

Top 5 gainers on the HSX

Ticker	Price	% Chg	Index pt	Volume
HTL	77	6.94	0.03	15090
TMT	37	6.94	0.037	60350
VOS	3.1	6.9	0.014	1.05MLN
LHG	23.4	6.85	0.02	1.01MLN
DTT	7.9	6.76	0.002	10

Top 5 losers on the HSX

Ticker	Price	% Chg	Index pt	Volume
VLF	1.1	-8.33	-0.001	2470
HNG	9.3	-7	-0.249	4.52MLN
CMT	12	-6.98	-0.004	4950
BCG	10.8	-6.9	-0.016	1.11MLN
PNC	13.6	-6.21	-0.005	310

Source: Bloomberg, BSC Research

Top 5 leaders on HNX

Ticker	Price	% Chg	Index pt	Volume
NTP	60.3	3.97	0.074	87300
VCS	91.5	2.23	0.055	44300
OCH	6.7	6.35	0.042	300
VNR	19	2.7	0.034	100
TAG	26.8	9.84	0.028	500

Top 5 laggards on the HNX

Ticker	Price	% Chg	Index pt	Volume
PVI	26	-2.26	-0.073	142300
PVS	16.7	-1.76	-0.07	1.93MLN
SHB	6.6	-1.49	-0.049	1.23MLN
ACB	19	-0.52	-0.049	48700
VCG	10.5	-1.87	-0.046	544100

Top 5 gainers on the HNX

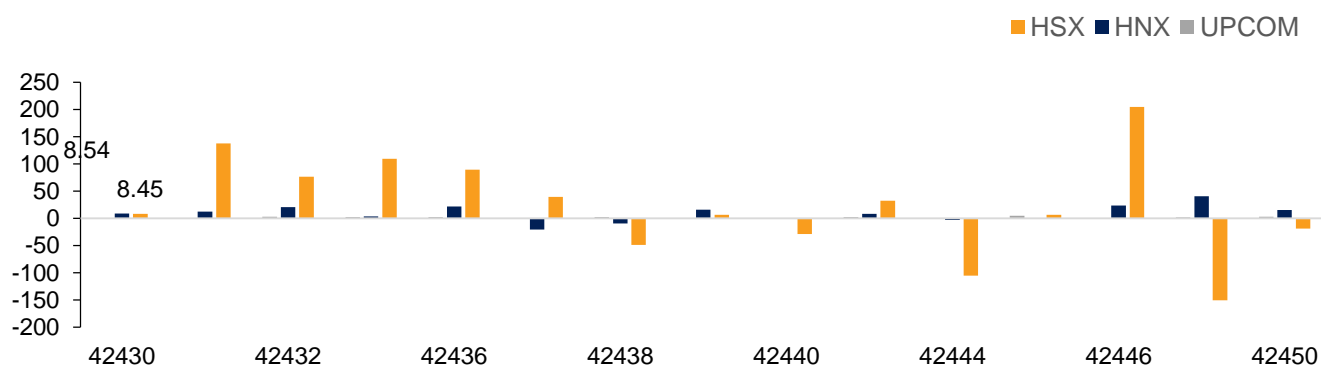
Ticker	Price	% Chg	Index pt	Volume
CVN	2.2	10	0	45500
TV2	70.6	9.97	0.015	10800
SGH	21	9.95	0.003	200
TAG	26.8	9.84	0.028	500
TPH	6.7	9.84	0.001	100

Top 5 losers on the HNX

Ticker	Price	% Chg	Index pt	Volume
LCS	3.6	-10	-0.002	700
ONE	9.1	-9.9	-0.003	31100
DID	4.6	-9.8	-0.002	10100
NHA	9.3	-9.71	-0.005	100
KMT	5.8	-9.38	-0.004	500

Exhibit 3

Foreign transaction



Source: HSX, HNX, BSC Research

Disclosure

The information, statements, forecasts and projections contained herein, including any expression of opinion, are based upon sources believed to be reliable but their accuracy completeness or correctness are not guaranteed. Expressions of opinion herein were arrived at after due and careful consideration and they were based upon the best information then known to us, and in our opinion are fair and reasonable in the circumstances prevailing at the time. Expressions of opinion contained herein are subject to change without notice. This document is not, and should not be construed as, an offer or the solicitation of an offer to buy or sell any securities. BSC and other companies in the BSC and/or their officers, directors and employees may have positions and may affect transactions in securities of companies mentioned herein and may also perform or seek to perform investment banking services for these companies. This document is for private circulation only and is not for publication in the press or elsewhere. BSC accepts no liability whatsoever for any direct or consequential loss arising from any use of this or its content. The use of any information, statements forecasts and projections contained herein shall be at the sole discretion and risk of the user. No part of this material may be (i) copied, photocopied or duplicated in any form by any mean or (ii) redistributed without the prior written consent of BIDV Securities Company (BSC).

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